

JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION

1. **Contracting Agency:** Defense Security Cooperation Agency, George C. Marshall Center Contracting Office.

2. **Description of Action:** This Justification and Approval satisfies the need for a multi-lingual, computer-based reference dictionary in every combination of English<>German<>Russian, with the primary emphasis on English<>Russian terminology. The type of contract for this J&A will be firm fixed-priced, using FY08 Operation & Maintenance, Defense funds for the initial requirement of 40 licenses and associated support with up to four option years for continued use of the licenses and associated support. (i.e., upgrades and patches to the software, as necessary). The option years will be funded using OMD funds applicable at the time each option is exercised.

3. **Description of Supplies/Services:** The George C. Marshall Center requires a computer-based multi-lingual reference dictionaries for up to 40 simultaneous users in at least the following languages: English to German and German to English; English to Russian and Russian to English; and German to Russian and Russian to German. The Contractor will be required to provide all software upgrades and patches as necessary to support the licenses. The software must have the capability of being expanded, in the future, to include other language combinations as required and it must be capable of being integrated into extant Marshall Center computer networks using, but not limited to, Microsoft programs, SQL, and Access.

4. **Authority Cited:** The statutory authority permitting other than full and open competition is: 10 U.S.C. 2304(c)(1), as implemented by FAR 6.302-1(a)(2) - Only one responsible source and no other supplies or services will satisfy agency requirements.

5. **Reason for authority cited:** The proposed manufacturer's unique capabilities to provide computer software, which dictates use of the authority cited, support this requirement and greatly enhances the successful accomplishment of the mission of the George C. Marshall Center.
 - a. More specifically, MultiTran is the sole source for software that can provide all of the languages used at the Marshall Center, off-the-shelf, in an integrated platform. This program package delivers the range and quality of word-for-word (English to/from German & Russian) translation and definition software required by Marshall Center language professionals, faculty and staff to support resident and outreach programs.
 - b. Buying this product off-the-shelf is cheaper than contracting a company to create a unique-to-the-Marshall Center software program.
 - c. This product is the industry standard in use by professional translators, especially in the Russian language.
 - d. MultiTran is the only known database that contains over 5 million terms in Russian, French, German, English and twelve other languages.

- e. MultiTran is the only known database that allows every registered user to expand the dictionaries online (over 1000 translators are active contributors).
- f. MultiTran's software allows alphabetical, morphological, word-combination searches.
- g. MultiTran's software also allows simultaneous searches in the dictionaries and in the database of English<>German<>Russian parallel sentences.

6. Efforts to Obtain Competition. As trained professionals, we read the professional literature and actively search for products that will be useful to the language professional. We are not aware of any other software package that meets all the specific needs listed above. There are other, lesser, software packages that offer some of the same utility of MultiTran but none as comprehensively to meet our needs.

7. Actions to Increase Competition. This is a one-time procurement. No other actions are anticipated; however, continuous market surveys are being performed to determine available products and services that could enhance the Marshall Center's language service capabilities.

8. Market Survey. The requiring office has conducted an exhaustive on-line search for other products that could meet the Government's need. We are not aware of any other sources that provide the comprehensive software capabilities that meet our requirements.

9. Interested Sources. Pursuant to FAR 5.202(a)(12), this requirement was not synopsisized as the proposed contract action is by a Defense agency and the proposed contract action will be made and performed outside the United States and its outlying areas, and only local sources will be solicited. However, this justification will be posted publicly on the GCMC internet site for industry review and comment.

10. Other Factors. None.